



## THINGS DO NOT HAPPEN THINGS ARE MADE TO HAPPEN

JOHN F KENNEDY  
(AND MORE RECENTLY PETYR BAELESH)

### ETAN MARK

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*My company has more than \$1.5B in assets under management and works with a half-dozen different attorneys every quarter. Etan is not just our lawyer – he is our company's consigliere. His responsiveness, counsel and advocacy skills are true differentiators."*

**Managing Principal, Florida real estate development company**

#### AWARDS



Chambers & Partners USA, America's Leading | Business Lawyers, 2019, General Commercial Litigation | South Florida Legal Guide, Top Up and Comer, 2016-2018 | Florida's Super Lawyers, 2009-2018 (Rising Star in Business Litigation) | Florida Trend, Legal Elite, 2018, Commercial Litigation | Florida Trend, Legal Elite – Top Up and Comer, 2013, 2016, 2017 | Martindale-Hubbell, AV® Preeminent™ rated | South Florida Business Journal, Top 40 Under 40, 2015 | Daily Business Review, Rising Stars 40 Under 40, 2013

#### SPEAKING ENGAGEMENTS

Please visit [www.markmigdal.com/etan-mark/](http://www.markmigdal.com/etan-mark/)

#### LIST OF SPEAKING ENGAGEMENTS & PUBLISHED ARTICLES

Please visit [www.markmigdal.com/etan-mark/](http://www.markmigdal.com/etan-mark/)

MICHIGAN, 00 | GEORGE WASHINGTON LAW, 03

Foremost, Etan is a litigation strategist and collaborator, working with clients to advise on what they should and (often) should not do when presented with the unique challenges of a business in litigation, or one facing the prospect of litigation. Etan is also passionate about the future of the legal practice, and when it benefits his clients, is committed to applying those trends to his practice.

Etan has been ranked by Chambers & Partners USA in commercial litigation (we think he's the youngest business litigator ranked in Florida). Sources interviewed by Chambers – none of whom is his mother – have said that "He's absolutely fantastic; a very smart, strategic litigator. His ability to present in court is outstanding." When interviewed, his mother opined: "He is a good boy but he should've been a cardiologist."

Many of Etan's cases touch either real estate or allegations of fraud; often both. He also serves as an "inside-outside" counsel, helping clients avoid or mitigate risk in the day-to-day operations of their businesses. His representative clients include public and private companies, real estate developers, investors and owners, tech entrepreneurs, gaming operators, family offices, hotels and banks. For some strange reason, Etan is particularly enamored with the ins and outs of the Racketeer Influenced and Corrupt Organizations Act (RICO) and has written and read extensively on the subject. The rest of the time, he listens to podcasts (Dan Carlin's Hardcore History is his favorite), wrings his hands about the state of American politics and is terrorized by his pre-teen daughter (and to a lesser extent, his son).

Etan began his legal career working as a business and securities litigator at a top 10 American Lawyer "Big Law" firm in New York. Since leaving New York for higher sea levels, Etan has become a devotee of alternative value propositions focused on efficiency, collaboration and bespoke service (that are sometimes hard to come by in "Big Law"). Etan worked as a law clerk to a federal district court judge in Miami, where he gained an insider's view on effective advocacy. Following his clerkship, Etan owned and was the CEO of a company that leveraged the global marketplace by outsourcing certain legal services to top attorneys and other legal service providers in India. Prior to founding MM&H, Etan was a partner at Berger Singerman's Miami office, and was manager of the firm's Dispute Resolution team.

#### EXPERIENCE

Berger Singerman – Partner  
iDiligence – CEO  
Law Clerk to the Honorable K. Michael Moore,  
U.S. District Court Judge, Southern District of Florida  
Weil Gotshal & Manges – Associate (NY)

